

SMART INNO Project



2-DAYS EVENT UNDER THE EUROPEAN SME-WEEK

«Support to Business Angels Networks and Fund-raising for Startups»

EVENT AGENDA

22-23 December TECHNOPOLIS – GAZI, ATHENS

First Day - 22 December 2015

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| 09:00 - 09:30 | Open Reception |
| 09:30 - 10:00 | Welcome by participant bodies |
| 10:00 - 10:20 | Presentation of the strategic project SMART INNO, IPA Adriatic Cross-border Cooperation Programme 2007-2013
Nikos Petropoulos, President of ERFC |
| 10:20 - 10:50 | SMART INNO Online Platform and Innovation Hub
Polivios Raxis, Director of Research and Technological Development, ATLANTIS Consulting |
| 10:50 - 11:10 | The Adrionic (Adriatic-Ionian) Business Angels Network
Angelos Manglis, Founder and VP of ATLANTIS Consulting, Facilitator of HMC |
| 11:10 - 11:30 | Coffee break |
| 11:30 - 13:00 | The contribution of Incubators, pre-Incubators, Acceleration programmes and Co-working Places to the development and support of Startups
Introduction: Chris Kennard, Responsible for the STP Dept. of ATLANTIS Consulting
Subject: «International best practices with respect to Incubators» |

Roundtable:

Andreas Stephanidis, Head and Representative of Aephoria.net
Dimitrios Tsigkos, Chief Executive of StarTech Ventures (tbc)
Argiris Spiridis, Co-Founder & Director of Innovation Farm
Angelos Manglis, Founder and VP of ATLANTIS Consulting

Co-coordinator: Chris Kennard

13:00 - 13:45

Lunch break

13:45 - 15:15

The contribution of Business Angels in the funding of the Startups ecosystem

Introduction: Maria Koura, IMF Director of ATLANTIS Consulting
«International practices and the development of the institution of Business Angels»

Roundtable:

Stephanos Katsimpas, Partner Venture Friends
Georgia Mourla, Director Listings Division, Athens Exchange Group
Sokratis Ploussas, Hellenic Business Angels Network Representative
Alexandros Nousias, Project Manager & Financial Analyst Hellenic Entrepreneurship Award (tbc)

Coordinator: Nikos Petropoulos, President of ERFC

15:15 - 15:45

Coffee break

15:45 - 18:00

Workshop for Startups: Getting ready for VCs

“Developing Successful Business Models”, Argiris Spiridis, Co-Founder & Director of Innovation Farm

“Employing Successful Marketing Technologies”, Adriane Thrash, Co-Founder Innovation Farm

“Attracting Capital Investments”, Angelos Manglis, Founder and VP of ATLANTIS Consulting

18:00

End of the first day

The event will be continued on the second day with the BUSINESS ANGELS FORUM.

Second Day - 23 December 2015

BUSINESS ANGELS FORUM

Presentation of Business Plans by Startups to Business Angels

9:00 - 9:30 Open Reception

9:30 - 10:00 Welcome message by Angelos Manglis, Founder and VP of ATLANTIS Consulting

Presentation of the SMART INNO project, Polivios Raxis, Director of Research and Technological Development, ATLANTIS Consulting

Presentation of the Second Day Agenda, Maria Koura, IMF Director of ATLANTIS Consulting

Sessions for the Presentation of Business Plans by Startups and new business teams in the presence of Business Angels and Investors.

Each presentation will not exceed eight minutes time; and there will be interaction with Business Angels.

«At the end of the session, the best business plans in each sector will be awarded».